



# International Venture Capital Forum

F I R S T   A N N O U N C E M E N T

## INVEST IN NEW TECHNOLOGIES IN SOUTHEAST EUROPE

A unique opportunity to meet with the most prominent entrepreneurs from Greece, Bulgaria, Cyprus, FYROM, Israel, Romania, Turkey and Yugoslavia in a luxury resort surrounded by the beauty of Northern Greece.

R E G I S T E R   N O W !

Organized by

New Economy  
Development Fund  
(TANEO)

Hellenic Center for  
Investment (ELKE)

with the cooperation of  
Innovation Relay Centre  
HELP FORWARD

under the auspices of  
Ministry of Economy  
and Finance

SEND YOUR BUSINESS PLAN by  
**7 April 2003!**

4th International Venture Capital Forum  
14-16 May 2003, Chalkidiki  
PORTO CARRAS RESORT  
GREECE

[www.4vcforum.gr](http://www.4vcforum.gr)



## International Venture Capital Forum

### The event

The 4th International Venture Capital Forum is a unique two-day event dedicated to raising financing for new technology-based firms in Southeast Europe. The event also provides a forum for institutional and other investment professionals to meet with policy makers, entrepreneurs, academics and researchers for an open exchange of views and ideas. The 4th International Venture Capital Forum is now the largest international private equity forum in Southeast Europe.

The 3rd Venture Capital Forum in 2002 attracted over 900 delegates, of whom 200 were entrepreneurs and 100 were from leading investment institutions in the private equity asset class in Europe. Half of the 40 start-ups which took part in the 3rd Venture Capital Forum have proceeded to second round negotiations with the investors.

Funds that attended the 3rd Venture Capital Forum:

NBG Venture Capital, ALPHA VENTURES, GLOBAL FINANCE, COMMERCIAL CAPITAL, i-Ven, VECTIS CAPITAL, 4E Venture Capital, APG Venture Capital, KANTOR CAPITAL, CLR Financial Services Ltd, ULYSSES FINANCE, ACROPOLIS, ALPHA TRUST INNOVATION, APRIL INVESTMENT, AVC Venture Capital, InQLab, INTRASOFT International, MILENIO GREECE FUND, NOTOS CONSULTANTS, PARTHENON TRUST, SFS CORPORATE ANALYSIS.

### The participants

- > Entrepreneurs from Greece, Bulgaria, Cyprus, FYROM, Israel, Romania, Turkey and Yugoslavia
- > Investors from leading venture capital funds in Europe
- > Top managers from already operating and outperforming technology companies
- > Policy makers



## International Venture Capital Forum

### Preliminary Agenda

#### Wednesday, 14 May 2003

18:00 Welcome reception

#### Thursday, 15 May 2003

9:00 - 13:00 Morning session

Invited speakers

Keynote speaker, Trends in ICT

Keynote speaker, Trends in Life Sciences

Keynote Speaker, Trends in Business services

13:00 Lunch

15:00 - 18:00 Afternoon session

Prearranged business meetings

*Guest Venture Capitalists*

21:00 Gala dinner

#### Friday, 16 May 2003

9:00 - 16:00 Prearranged business meetings

### The place



Chalkidiki Peninsula is the most famous tourist area in northern Greece, 60 minutes from the International Airport of Thessaloniki. Chalkidiki offers a unique combination of sandy beaches, small harbours and dense forest areas. There are traditional villages as well as ancient Greek and Byzantine historical sites.

PORTO CARRAS Resort ([www.portocarras.com](http://www.portocarras.com)) is a five star resort located near the small town New Marmaras, one of the most beautiful spots in Chalkidiki. PORTO CARRAS offers a wide range of activities in sophisticated facilities and produces its own line of outstanding wines.

### Special program for accompanying persons

**15 May**, one day excursion to the archeological site of Vergina, the capital of the kingdom of Ancient Macedonia

**16 May**, sight seeing in Thessaloniki, or one day cruise to Mount Athos, the Holy Mountain



## International Venture Capital Forum

### Forum fees

- ☐ I wish to register for the 4th International Venture Capital Forum,  
14-16 May 2003, Chalkidiki, Greece
- ☐ Please send me more information

- Standard delegate fee: €200, with extra €50 for accompanying person (Registration until 30/4/2003). Delegate fee for registration later than 30/4/2003: €250 (Upon availability)  
Covers: Conference registration and documentation, prearranged business meetings, single room for two days at the PORTO CARRAS Resort, breakfast, two lunches, one gala dinner and one cocktail party, transportation from and to Thessaloniki International Airport.
- Delegate fee without accommodation and transport: €50

Personal details (PLEASE PRINT CLEARLY)

FAMILY NAME (Mr/Mrs/Ms)

FIRST NAME

POSITION

DEPARTMENT

COMPANY

ADDRESS

CITY

POSTCODE

COUNTRY

TEL

FAX

EMAIL (required)

### Payment details

*I have read and understood the booking terms and conditions.*

Signature

Date

Payments may be made by credit card by filling out the form below or  
bank transfer to: Alpha Bank No 120-00-2320-001651

Payment method

☐ Please invoice my company

☐ Please charge my credit card

☐ VISA ☐ MASTERCARD

Card No:

Card Expiry date:

fax this form to: +30 210 3234548

Easy to register

Information help line

**Business plan submission**

Ms. A. Lympelopoulou, tel.: +30 210 3387113

Ms. A. Michalopoulou, tel.: +30 210 3355712

**Accommodation & invoicing**

Trekking Hellas

Ms. R. Tzanou tel.: +30 210 3310323-6